I hope we choose love pdf



TO MY HUSBAND.

When we get to the end of our lives together, the house we had, the cars we drove, the things we possessed won't matter. What will matter is that I had you, and you had me.

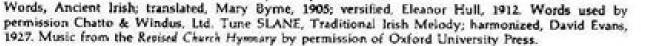
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My Child You may not know me, but I know everything about you. Psalm 139:1 I know when you sit down and when you rise up. Psalm 139:2 I am familiar with all your ways. Psalm 139:3 Even the very hairs on your head are numbered. Matthew 10:29-31 For you were made in my image. Genesis 1:27 In me you live and move and have your being. Acts 17:28 For you are my offspring. Acts 17:28 I knew you even before you were conceived. Jeremiah 1:4-5 I chose you when I planned creation. Ephesians 1:11-12 You were not a mistake, for all your days are written in my book. Psalm 139:15-16 I determined the exact time of your birth and where you would live. Acts 17:26 You are fearfully and wonderfully made. Psalm 139:14 I knit you together in your mother's womb. Psalm 139:13 And brought you forth on the day you were born. Psalm 71:6 I have been misrepresented by those who don't know me. John 8:41-44 I am not distant and angry, but am the complete expression of love. 1 John 4:16 And it is my desire to lavish my love on you. 1 John 3:1 Simply because you are my child and I am your Father. 1 John 3:1 I offer you more than your earthly father ever could. Matthew 7:11 For I am the perfect Father. Matthew 5:48 Every good gift that you receive comes from my hand. James 1:17 For I am your provider and I meet all your needs. Matthew 6:31-33 My plan for your future has abvays been filled with hope. Jeremiah 29:11 Because I love you with an everlasting love. Jeremiah 31:3 My thoughts toward you are countless as the sand on the seashore. Psalms 139:17-18 And I rejoice over you with singing. Zephaniah 3:17 I will never stop doing good to you. Jeremiah 32:40 For you are my treasured possession. Exodus 19:5 I desire to establish you with all my heart and all my soul. Jeremiah 32:41 And I want to show you great and marvelous things. Jeremiah 33:3 If you seek Me with all your heart, you will find Me. Deuteronomy 4:29 Delight in Me and I will give you the desires of your heart. Psalm 37:4 For it is I who gave you those desires. Philippians 2:13 I am able to do more for you than you could possibly imagine. Ephesians 3:20 For I am your greatest encourager. 2 Thessalonians 2:16-17 I am also the Father who comforts you in all your troubles. 2 Corinthians 1:3-4 When you are brokenhearted, I am close to you. Psalm 34:18 As a shepherd carries a lamb, I have carried you close to my heart. Isaiah 40:11 One day I will wipe away every tear from your eyes. Revelation 21:3-4 And I'll take away all the pain you have suffered on this earth. Revelation 21:3-4 I am your Father, and I love you even as I love my son, Jesus. John 17:23 For in Jesus, my love for you is revealed. John 17:26 He is the exact representation of my being. Hebrews 1:3 He came to demonstrate that I am for you, not against you. Romans 8:31 And to tell you that I am not counting your sins. 2 Corinthians 5:18-19 Jesus died so that you and I could be reconciled. 2 Corinthians 5:18-19 His death was the ultimate expression of my love for you. 1 John 4:10 I gave up everything I loved that I might gain your love. Romans 8:31-32 If you receive the gift of my son Jesus, you receive me. 1 John 2:23 And nothing will ever separate you from my love again. Romans 8:38-39 Come home and I'll throw the biggest party heaven has ever seen. Luke 15:7 I have always been Father, and will always be Father. Ephesians 3:14-15 My question is: Will you be my child? John 1:12-13 I am waiting for you. Luke 15:11-32 Love,

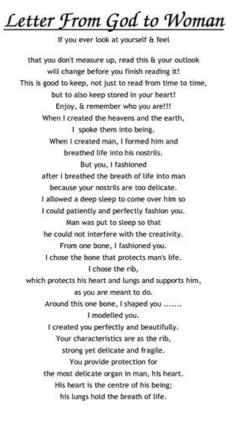
Your Dad.

212 Be Thou My Vision





No weapon formed Isaiah 54:11 against shall prosper!



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Jacqueline Waggoner (Photo by Leroy Hamilton) Jacqueline Waggoner's parents grew up in East Texas during the Great Migration of African Americans out of the South. Seeking higher-paying jobs for themselves and more opportunities for their four children, they moved to Los Angeles. In the tate 1950s, they joined the Great Migration of African Americans out of the South. Seeking higher-paying jobs for themselves and more opportunities for their four children, they moved to Los Angeles. In the two and high screat Bergetson. In the late 1950s, they joined the Great Migration of African Americans out of the South. Seeking higher-paying jobs for their four children, they moved to Los Angeles. In the two and pacific Palisades. The 20-minuty development is the fundation of love, hope and happiness," she said. "It's really the gateway to opportunity, to doing whatever you want to do." In October, after 15 years working her way up at the organization, Jacqueline became President of Solutions for Enterprise's Equitable housing and community Platt, where they're built, who builds them and who profits from them. For Jacqueline, it's the perfect culmination of her life's journey. *** In high school, Jacqueline was one of those people with a really long bio in the yearbook: track, marching band, orchestra, student council and all sorts of clubs. Next came four years at UCLA. Pairing her love of people with her desire to make the world a better place, she earned a degree in sociology. She just wasn't sure what to do next. She remained on campus working in admissions. Her specially was helping applicants from under-eprese fundice loss to abundant grocery stores; but when the size of the bances how the size of the bances and the Grant Migration of African Americans of the South. Seeking higher-paying her way up at the boult store for their four children, they involution the size of the bances of preduces of pride. We store the size of the people in a community Platter signer equiptements to get into the size of the baddie school

between Enterprise, the Los Angeles Housing + Community Investment and a group of banks to make resources available for affordable housing developers. This public-private venture is called the New Generation Fund. From \$10 million in seed money, it's generated about \$175 million in investments into more than 2,700 homes in 29 communities. *** (Photo by Leroy Hamilton) As Enterprise's Vice President and Southern California Market Leader, Jacqueline realized that building housing up, low-income people could afford their rent," she said. "In LA now, low-income people that can't afford rent sleep on the streets. If home is the foundation for love, hope and happiness, and you don't have a home, then what do you really have?" She became a commissioner on the Los Angeles Homeless Services Authority (LAHSA). Touring the county, she heard people's stories of why they didn't have access to jobs and homes. She also noticed "the faces I saw on the sidewalk were like mine." Indeed, last summer, LAHSA released statistics showing that 34% of the county's population. Jacqueline is now vice chair of LAHSA. She also chairs its Ad-Hoc Committee on Black People Experiencing Homelessness, which issued a groundbreaking report in 2018 that identified structural racism as the main driver of homelessness and provided policy recommendations to change the system. *** (Photo by Leroy Hamilton) Last year, amid a pandemic that's disproportionately impacted Black, Hispanic and Native American communities, and exacerbated woes for people struggling financially, Enterprise was finalizing a new five-year strategic plan and looking for a President of Solutions to implement much of its work across the country. This nationwide role oversees 300 people in 11 markets. The duties include delivering program, policy, advisory and capacity-building support at the national, state and local levels. Jacqueline's pitch was simple. She wanted to take everything she'd learned locally and scale it across the country. Jacqueline's promotion coincided with the launch of Equitable Path Forward, and her team is hard at work vetting potential partners, building connections, and making investments designed to advance racial equity in communities across the country and the real estate industry that creates them. "From childhood to where I am today, it's like a dream," she said. "As a Black woman leading a group at an organization that really wants to be intentional about how it serves communities of color, I have to pinch myself every morning to believe it." Still, there is a lot of work ahead to make affordable and equitable housing a reality. Statistics show many Americans can barely afford their rent. And people of color often face the highest risk of eviction. "It's really about giving residents the tools they need to strengthen their communities," she said. "Affordable homes can help transform neighborhoods by connecting people to other things they need to grow - opportunities for jobs, upward mobility, proximity to healthcare and public transportation." She knows it can be done because she's been part of such projects. Enterprise helped turn Rolland Curtis Gardens from a 48-unit complex cited by the city for safety violations into a community featuring 140 affordable units that come in one-, two- or three-bedrooms. There's also 8,000 square feet of retail space on the ground floor. "That's the type of mixed-use community that excites me," Jacqueline said. *** Seeing as Jacqueline recognizes the pinch-me factor of her job, it's no surprise she also sees the beauty in how her personal and professional arcs have merged. She calls it "a wonderful ripple." "My parents were serious about change and growth," she said. "My dad was more of an introvert, but when he spoke, you listened. My mom was always speaking power into us, letting us know, 'You must do better, do more, get stronger.' Those lessons stick with me. They pushed me to grow, explore and open doors." She meant "opening doors" as a figure of speech. The literal meaning works, too. "Over 40 years, Enterprise has deployed \$61 billion and counting in communities, and we're just getting started," she said. "I'm the kind of person who doesn't stop until I achieve my goals. Onward." A version of this story appeared on Thrive Global. If you have questions or comments about this story, please email . At least one-third of the sales emails I get start with a variation on: "I hope all is well." The line is so ubiquitous it's become meaningless. Both the recipient and the email writer know it's a nicety thrown in before the real point of the email. With buyers' attention spans at an all-time low, reps can't afford to waste a single line. If you're an abuser of "I hope all is well," or "Hope you are doing well," these different -- and better -- ways to say it. To that end, here's our list of alternatives that will make your email less vague, more personal, and -- hopefully -- endear yourself to the recipient enough to get a reply. "Hope All Is Well" Alternatives "I hope you well." "I hope you're having an A+ [week, month]." "I hope you're having a two-coffee) day." "Anything exciting happening in [prospect name] land?" "What's the latest in your world?" "Are you excited for [upcoming event]?" "I hope you're having a two-coffee) day." "Anything exciting happening in [prospect name] land?" "What's the latest in your world?" "Are you excited for [upcoming event]?" "I hope you're having a two-coffee) day." "Anything exciting happening in [prospect name] land?" "What's the latest in your world?" "Are you excited for [upcoming event]?" "I hope you're having a two-coffee) day." 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"I hope you've been getting better weather in [Office Location] than we've been getting in [rep's region]." "I hope the X project you mentioned [is off to a good start, is coming along well, is getting great results, was a success]." "I'm reaching out because ... " "Watching any good shows?" "I wanted to start by telling you how impressed I was with [insert recent interaction]." "Hope you're hanging in there. Sending good vibes your way!" "Is there anything worse than coming back from a long weekend?" 1. "I hope this email opening is respectful and varied enough to distinguish your message from the deluge of other sales pitches in their inbox. If you're reaching out to a prospect for the first time and aren't certain of the right tone to strike, you can't go wrong with this opening line. 2. "I hope you're well," it's unexpected -- which makes it feel more authentic. 3. "I hope you're having a two-coffee (versus a four-coffee) day." Your prospect will definitely know what you're talking about. 4. "Anything exciting happening in [prospect name] land?" If you're reaching out to someone you know fairly well and/or works in a fairly informal industry, take this opener for a spin. 5. "What's the latest in your world?" A variation on #4. 6. "Are you excited for [upcoming event]?" Depending on how familiar you are with the buyer -- and how information they include on their social media -- you can either make this guestion personal or professional. For instance, if they just tweeted about Game of Thrones, you might write, "Are you excited for the next GoT episode? #WinterIsHere." If you learned via their website that their company is hosting a conference, you could ask, "Are you looking forward to INBOUND 2019?" 7. "I hope you enjoyed [industry event]." Connecting with the attendees of an event? Immediately establish your purpose so they know this isn't a cold email. 8. "I hope you could ask, "Are you looking forward to INBOUND 2019?" 7. "I hope you enjoyed [industry event]." or salesperson. 9. "I just met you, and this is crazy. But here's my meetings link: [Meetings Link]. So call me maybe?" Show your personality and sense of humor with this musically-inspired call-to-action products. Adapt it to other audiences by switching "churn rates" with one of these options: Refund rate Marketing costs Customer Acquisition Cost (CAC) Cancellation rate Defects rate 11. "I hope everything's groovy at [company name]." Transform the "hope you're well" line by adding some customization and a '70's spin. 12. "How are you holding up in the [summer heat, winter cold, this weather]?" This line works with virtually everyone. Just remember to change it once per season. 13. "I request the highest of fives." Whether your prospect is a How I Met Your Mother fan or not, they'll smile at this cheery opening line. I recommend using it in congratulatory emails (and including this gif!). 14. "I hope your weekend was relaxing (and the transition into Monday wasn't too rough)." Appeal to your prospect's love for the weekend. 15. "I hope [Last Page on your website that your prospect saw gives you credibility and opens up the door for a conversation about the content on that page. It's also easy to automate, since "Last Page Seen" is one of HubSpot's default contact properties. 16. "Great [blog post, LinkedIn comment, podcast episode, interview] -- I learned [fact]." A little flattery never hurts. If you want to start the relationship on a high note, find something notable your prospect recently produced, contributed to, or did and compliment them on it. 17. "Traveled anywhere fun lately?" When you're reconnecting with someone you haven't spoken to in a few months, try this question. If "Office Location]?" To show you've put some effort into your message, try this question. If "Office Location]?" To show you're reconnecting with someone you haven't spoken to in a few months, try this question. If "Office Location]?" To show you're put some effort into your message, try this question. If "Office Location]?" To show you're put some effort into your message, try this question. personalization token to automatically update the email with your prospect's city. 19. "I hope you've been getting better weather in [Office Location] than we've been getting in [rep's region]." A combination of #11 and #17. 20. "I hope the X project you mentioned [is off to a good start, is coming along well, is getting great results, was a success]." Prove you care about your prospect's work -- and pay attention when they talk -- by mentioning one of their ongoing initiatives. 21. "I'm reaching out because ... " It might feel strange at first to launch into your message with no preamble, but trust me: You won't seem rude. In fact, most prospects will appreciate your brevity. You can make this even more straightforward by simply stating your purpose. For example, rather than saying, "I'm reaching out to offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you might write, "Can I offer some advice on your homepage design," you write, "Can I offer some advice on your homepage design," you write, "Can I offer some advice on your homepage design," you write, "Can I offer some advice on your homepage design," you write former is more likely. 22. "Watching any good shows?" Everyone's got that one show they're binging at the moment. Build instant rapport -- and maybe even find your next Netflix obsession --with this easy opener. 23. "I wanted to start by telling you how impressed I was with [insert recent interaction]." Did they make a great point in your pitch? Or maybe they wrangled a chatty colleague in your presentation? When your champion does something impressive, start your next email by telling them how much you admired their handling of the situation. 24. "Hope you're hanging in there. Sending good vibes your way!" When you know your prospect is facing a tough week, a big deadline, or a difficult task, make sure they know you're there for them. A note of encouragement (no strings attached) can go a long way in building a strong working relationship and giving you an edge over competitors. 25. "Is there anything worse than coming back from a long weekend?" There really isn't. Reach out to sluggish prospects after a long weekend or holiday with a reminder you're right there with them. Plus, your email will likely arrive before they've jumped into any large tasks, meaning your chances of receiving a timely response. Sending this email on a Monday? Try a tongue in-cheek approach by adding, "It's never too early to start planning, right?" Sending exciting emails is a great way to set yourself apart from competitors. Give your prospects something to look forward to responding to when you try these email openers. Next, read our list of "thank you in advance" alternatives.

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